



**Job Title:** Management Consultant

**Location:** Mumbai, Maharashtra | Onsite Job Model

**Company:** TransGanization Creations Pvt. Ltd.

## 1. About TransGanization:

At **TransGanization Creations Pvt. Ltd.**, we specialize in empowering businesses with innovative strategies and organizational frameworks that drive sustainable growth. With a focus on SMEs and mid-sized businesses, we design transformation initiatives that align operations, leadership, and strategy.

We are seeking a proactive and detail-oriented **Management Consultant** to join our team, working closely with our Strategy Consultants to deliver impactful solutions for our clients.

## 2. Management Consultant

### Role Summary:

As a **Management Consultant**, you will operate as a **key driver of strategic transformation** using the **Build-Operate-Transfer-Monitor (BOTM)** framework. This role combines **strategy development, operational execution, capability building, and monitoring**, ensuring measurable success for SME/MSME clients.

### Key Responsibilities:

#### 1. Strategic Design (Build):

- Design **tailored strategies** for growth, efficiency, and operational excellence.
- Conduct **organizational diagnostics** to identify critical challenges and growth opportunities.
- Build **standard operating procedures (SOPs)** for functional alignment and efficiency.

#### 2. Operational Execution (Operate):

- Oversee the **end-to-end implementation** of strategic plans.
- Coordinate with cross-functional client teams for smooth operational execution.
- Ensure alignment between **day-to-day operations and strategic goals**.

**TransGanization Creation Pvt. Ltd.**

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**CIN:** U74999MH2014PTC258393

### 3. Capability Transfer (Transfer):

- Facilitate **training sessions and knowledge-sharing workshops** with client teams.
- Enable client teams to independently manage transferred operations.
- Build sustainable systems and processes for long-term adoption.

### 4. Performance Monitoring (Monitor):

- Develop **KPI dashboards** and performance tracking systems.
- Conduct **periodic performance reviews** with client leadership.
- Provide **timely interventions and corrective actions** as required.

### 5. Client Engagement:

- Act as a **trusted advisor** to senior leadership teams, ensuring strategic alignment.
- Facilitate **progress reviews, stakeholder meetings, and decision-making workshops**.

### 6. Team Leadership:

- Mentor and guide **Associate Consultants** to ensure quality execution.
- Provide performance feedback and professional development support.

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### Key Skills & Competencies:

- ✓ Strong **strategic problem-solving capabilities**
- ✓ Advanced **financial modeling and KPI tracking**
- ✓ Ability to manage **cross-functional teams**
- ✓ Effective **stakeholder management and leadership**
- ✓ Adaptability to **dynamic project environments**

### Educational Qualifications:

- **Bachelor's degree** in Business, Economics, or related fields.
- Bachelor's degree in Engineering / B. Tech or any 4 year professional program/ certification like CA/ CS/ CFA/ CMA Preferred
- **MBA or master's degree in business**, Finance, or related disciplines.

 **Experience:**

- **Total Experience:** Minimum 04-06 years.
- **02–03 years** of experience in consulting or strategic roles.
- SME/MSME experience is preferred.

 **Reporting To:**

- **Strategy Consultant / Senior Leadership**

 **Direct Reports:**

- **Associate Consultants**

 **Career Progression:**

- Advancement to **Strategy Consultant** based on proven impact.

 **What We Offer**

- Hands-on experience in consulting projects with leading Strategy Consultants.
- Opportunities to develop skills and advance your career in management consulting.
- A supportive, team-driven work environment.

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