

Job Title: Strategy Consultant

Location: Mumbai, Maharashtra | Onsite Job Model **Company:** TransGanization Creations Pvt. Ltd.

About TransGanization:

At **TransGanization Creations Pvt. Ltd.**, we are dedicated to empowering businesses by transforming their operations and strategies to achieve sustainable and scalable growth. With over a decade of experience working with SMEs and large enterprises, we specialize in creating customized frameworks that align leadership, strategy, and operations to drive organizational excellence.

We are looking for a dynamic and visionary **Strategy Consultant** to join our team. If you are passionate about solving complex business challenges and creating value through strategic insights, this opportunity is for you.



Role Summary:

As a **Strategy Consultant**, you will lead **high-impact strategic initiatives** under the **BOTM (Build, Operate, Transfer, Monitor)** model. You will partner with client leadership teams to drive long-term success while ensuring seamless operational alignment.

****** Key Responsibilities:

1. Strategic Planning (Build):

- Develop comprehensive strategies for growth, scalability, and innovation.
- Design frameworks for **leadership alignment**, **organizational change**, **and cultural transformation**.

TransGanization Creation Pvt. Ltd.

 Analyse market trends, industry dynamics, and competitive landscapes to identify growth opportunities. Create actionable strategic roadmaps tailored to client needs.

2. Execution Leadership (Operate):

- Oversee the operationalization of strategic roadmaps.
- Ensure seamless collaboration between departments and project teams.

3. Capability Building (Transfer):

- Design and execute capability-building programs.
- Enable client teams to sustain and scale strategic initiatives independently.

4. Performance Oversight (Monitor):

- Implement Organizational / departmental KPI tracking and monitoring systems.
- Regularly review project performance and realign strategies as needed.

5. Organizational Development:

- a. Assess existing organizational frameworks and recommend enhancements to align with business goals.
- b. Design and execute transformation initiatives to ensure sustainability and scalability.
- c. Facilitate workshops and training sessions for leadership and teams.

6. Problem-Solving and Advisory:

- a. Conduct in-depth analyses of business challenges and provide datadriven solutions.
- b. Act as a trusted advisor to promoters, guiding them through change management and strategic pivots.

7. Thought Leadership:

- Contribute to **industry research, whitepapers, and knowledge leadership**.
- Represent Transganization at industry events and forums.

8. Team Leadership:

- Mentor Management Consultants and Associate Consultants.
- Ensure team alignment with client objectives.

The BOTM Advantage:

Build: Strategy Development

• Operate: Execution Oversight

• Transfer: Capability Building

• Monitor: Continuous Improvement

Key Skills & Competencies:

- Strong strategic vision and leadership skills
- Proficiency in KPI tracking, financial modeling, and analytics
- Ability to manage large-scale transformation projects
- Effective presentation and communication abilities

Telegraphics Educational Qualifications:

- Bachelor's degree in Business, Economics, or related fields.
- Bachelor's degree in Engineering / B. Tech or any 4 year professional program/ certification like CA/ CS/ CFA/ CMA Preferred
- MBA or master's degree in business, Finance, or related disciplines.

Experience:



- Total Experience: Minimum 07-12 years.
- **04–08 years** of experience in consulting or strategic roles.
- SME/MSME experience is preferred.

Reporting To:

• Senior Leadership

Direct Reports:

- Management Consultants
- Associate Consultants

What We Offer

- Hands-on experience in consulting projects with leading Strategy Consultants & leaders
- Opportunities to develop skills and advance your career in management consulting.
- A supportive, team-driven work environment.